

CAP Retail Point of Sale Software



CAP Knows Tobacco Shops

Running a smoke shop is complicated business. That's why CAP Retail by POS Nation was designed to help retailers manage their store, improve customer service, reduce overhead, and increase sales. CAP Retail lets you control inventory, employees, vendors, and accounting with the touch of a button — leaving you more time to grow your business.

CAP Retail by POS Nation offers:

- Case break tracking for cigars, cigarettes, and loose tobacco
- Age verification, including ID scanning
- Mix-and-match, quantity discounts, customer price levels, and promotions
- Scan data reporting for UPC tracking and multi-pack/loyalty discounts
- Custom tag and label printing for easy barcode scanning
- Built-in scanning for inventory tracking and counts
- Unlimited SKUs; never worry about adding more items to your inventory
- Customer purchase history and loyalty programs
- Secure and integrated credit, debit, gift, and loyalty card processing
- Cash discounting to offset the cost of accepting credit cards
- 24/7 access to business-critical data with mobile dashboard

Why CAP Retail?

CAP Retail was designed specifically to help retailers take care of their customers by speeding up checkout, reducing errors, and increasing flexibility. Our simple, easy-to-understand interface makes training a breeze – and the customizable screen layout and color scheme let you make it your own. CAP Retail offers built-in features and add-ons like hotkeys, stored item images, and a big, bright customer-facing display for promotions and advertisements. Plus, integrated credit, debit, and gift card processing help retailers streamline their businesses into one simple interface.

What Integrations Are Available?

CAP Retail includes a built-in interface for driver's license scanning, allowing you to verify customer age and protect your business against fake IDs. Easily integrate with a standalone scale for weighing and selling loose leaf tobacco. CAP Retail's scan data reporting integration allows you to provide discounts to customers and get money back from tobacco manufacturers with a pre-formatted report. POS Nation customers have seen an average \$2,500 increase in monthly profit!

How Can I Manage My Business?

CAP Retail offers a powerful back office with cloud capabilities and features, helping tobacco store owners access critical business information anytime and anywhere. Get instant access to over 55 built-in reports, scan data reporting, and customizable report outputs (including a standard Excel export). Take advantage of our inventory forecasting tools to save time while ordering and reducing overhead. Manage vendors and create purchase orders easily, including system-generated orders and reorder predictions. Use multi-tier departments to organize your inventory and sales reports. CAP Retail also offers accounts receivable tracking with detailed statements, custom barcode and label printing, and out-of-scope PCI credit card technology for ongoing data security.



Take a Tour of CAP Retail

The best way to know if CAP Retail is right for your tobacco store is to take it for a spin! Schedule a live software demo to check it out for yourself – we're happy to answer any questions you have about CAP Retail and your small business.